



Customer Story

SMITH CAMERON GROUP

Future Proofing Finance with
Scalable Automation



Customer Background

Smith Cameron Group

A dynamic leader in process and flow control solutions, Smith Cameron Group serves a wide range of industries across North America. Known for their commitment to innovation and excellence, the business has grown rapidly through strategic acquisitions and brand integrations.

With this growth came a clear focus: to modernise and future-proof their finance operations. For Smith Cameron, embracing automation wasn't just about efficiency, it was about empowering their finance team to focus on what matters most as the company scales.



Customer Situation

Main Challenges

As Smith Cameron Group expanded, so did the complexity of managing accounts payable across multiple, newly acquired entities.

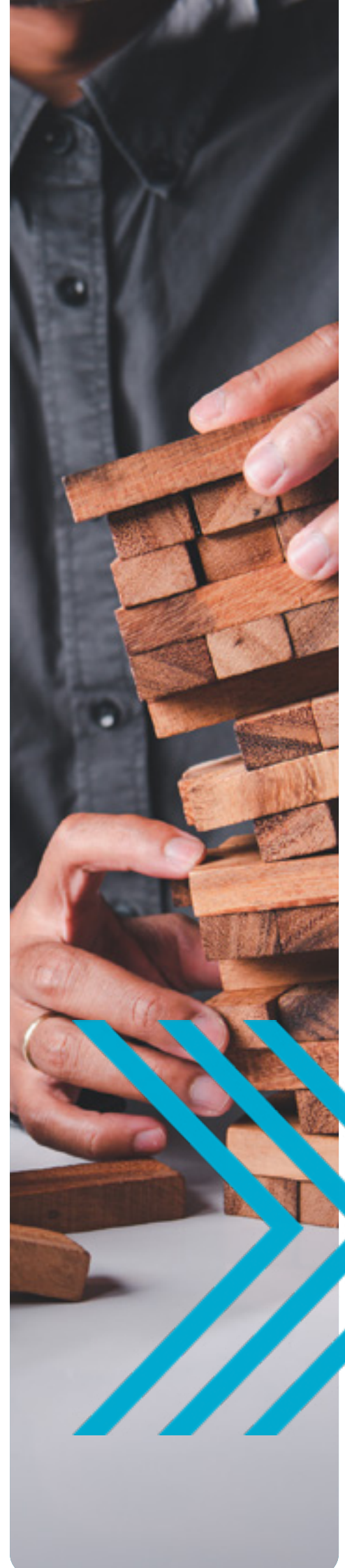
Manual invoice handling and PO matching were creating bottlenecks in the workflow, leading to delays, errors and a growing burden of repetitive tasks that drained valuable time from the finance team.

Primary Objectives

To move forward, the finance team needed to shift focus toward more strategic, value-adding work, but first, they had to address several pressing challenges.

- Standardise the AP function across multiple entities
- Reduce reliance on manual effort
- Build a scalable process to support growth
- Strengthen controls to protect against fraudulent or duplicate invoices

With these objectives in mind, Smith Cameron Group began looking for a solution that could not only automate their AP process but also support their growth, enhance visibility and reduce risk across the business.



The Solution

Invoice Automation

To tackle these challenges, Smith Cameron Group turned to Kefron AP, a solution designed to support the complexity of multi-entity operations.

"We knew we needed to automate our accounts payable process," said Kenneth Naef, VP of Finance at Smith Cameron Group. "Kefron offered a smart, scalable solution that aligned perfectly with our needs. Their platform has significantly improved our efficiency, reduced manual workload, and given us greater visibility and control over our AP function."

The successful integration was made possible through close collaboration between Kefron and Smith Cameron Group's SAP Business One implementation partner, aclaros.

Based in Canada, aclaros is a Platinum SAP partner specialising in implementing and supporting SAP Business One, an ERP platform tailored for mid-sized enterprises.

Their team worked hand-in-hand with both Kefron and Smith Cameron to ensure a seamless integration of Kefron AP and a smooth transition to automated accounts payable processing using AI.

Moreover, the platform's intuitive interface and dedicated customer success team also played a key role in ensuring a smooth transition and long-term support.



aclaros
REALIZE THE POTENTIAL

SAP Business One



How Did it Turn Out?

The Key Benefits

Since going live with Kefron AP, the Smith Cameron Group finance team has already experienced a wide range of tangible benefits, transforming the way they manage Accounts Payable:

Time Savings

Manual invoice handling has significantly reduced, freeing up valuable hours each week. The team now spends less time on repetitive tasks and more time on activities that add value.

Enhanced Visibility & Control

With end-to-end visibility across the invoice lifecycle, the AP team and leadership have a clearer picture of invoice status, bottlenecks and outstanding approvals, enabling faster, more informed decision-making.

Smarter PO Matching

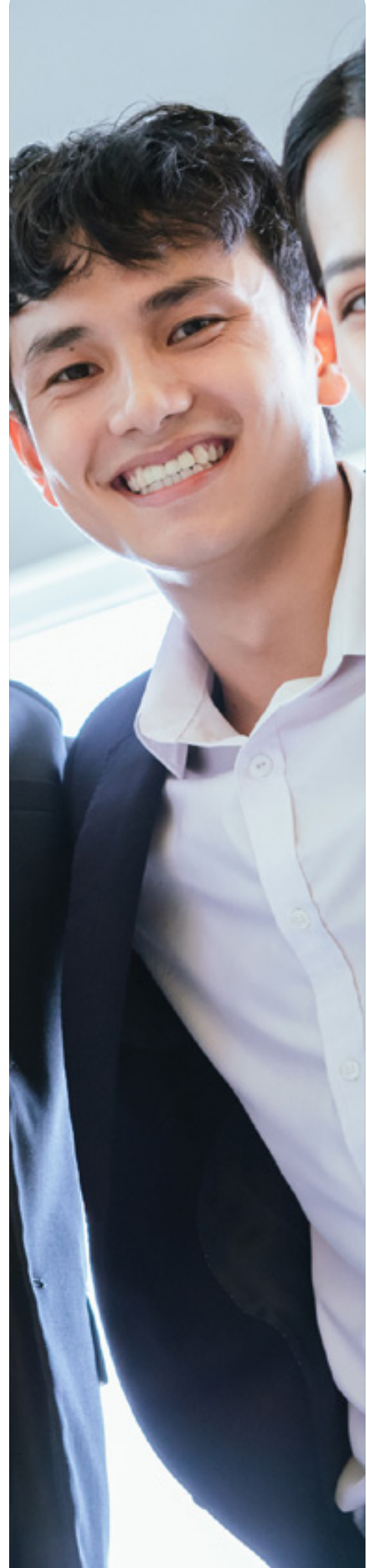
Improved accuracy in matching purchase orders to invoices has led to fewer errors and delays. This streamlined process reduces back-and-forth with suppliers and internal departments.

Stronger Fraud Awareness & Resilience

By digitising workflows and implementing tighter controls, Smith Cameron Group has strengthened its fraud prevention capabilities and built a more resilient AP function.

“As VP of Finance, I’ve seen a clear impact, the solution has streamlined our AP process, improved accuracy, and given us much better visibility. It’s reduced manual work and allowed the team to focus on more strategic tasks.”

Kenneth Naef, VP of Finance, Smith Cameron Group



Conclusion

A Future-Ready Finance Function




Kefron's partnership with Smith Cameron Group has been built on strong collaboration and a shared focus on transforming AP for the better. From initial planning to go-live and beyond, the process was shaped by open communication and a deep understanding of Smith Cameron's specific needs.

Reflecting on the experience, Kenneth Naef shared, *"Working with the Kefron Implementation Team was a great experience. They were knowledgeable, responsive, and worked closely with us to understand our processes and tailor the solution to our needs."*

Smith Cameron Group now has a scalable AP process that can grow with the business. With automation in place, their finance team is better equipped to handle increased volumes, support strategic goals and respond quickly to change, all while maintaining control and accuracy.

Kefron is proud to continue supporting their journey with a modern, intelligent solution that empowers finance to deliver even greater value.

 The collaboration felt seamless, and their support throughout made the transition smooth and effective."

Kenneth Naef, VP of Finance



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